

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 L-03 EURE-00 /023 W

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O 081650Z JUL 76

FM AMEMBASSY WARSAW

TO SECSTATE WASHDC IMMEDIATE 2517

USDOC WASHDC IMMEDIATE

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COMMERCE FOR BEWT DOWNEY

E.O. 11652: N/A

TAGS: BDIS, PL

SUBJECT: PROBLEMS AT THE KOLUSZKI FOUNDRY BUILT BY PULLMAN CORP.

REF: WARSAW 4621

1. EMBASSY HAS RECEIVED A TELEX FROM DON STINGEL, PRESIDENT OF SWINDELL-DRESSLER, INFORMING US HE WILL ARRIVE IN POLAND JULY 12 AND HOPES TO MEET WITH ME AND LATER WITH DIRECTOR JUNG OF METAEXPORT ON JULY 13. HE HAS ASKED THAT SOMEONE FROM THE EMBASSY ACCOMPANY HIM TO THE MEETING WITH DIRECTOR JUNG.

2. I WOULD BE VERY INTERESTED IN LEARNING WHETHER ANYONE IN THE DEPARTMENT OR THE DEPARTMENT OF COMMERCE HAS SPOKEN WITH MR. CASEY OR MR. STINGEL CONCERNING THE PROBLEM OUTLINED IN REF TELEGRAM. MR. STINGEL'S REPLY DOES NOT REFER TO THE POSSIBILITY, WHICH METAEXPORT HAD SUGGESTED, THAT SWINDELL-DRESSLER MIGHT BRING IN A CREW FROM THE OUTSIDE TO PROVE THE CAPACITY OF THE FOUNDRY. IT APPEARS POSSIBLE THAT SWINDELL MAY INTEND TO WITHDRAW ENTIRELY FROM THIS PROJECT AND THROW THE MATTER INTO ARBITRATION. JOHN KOVELAN, WHO HAS BEEN PULLMAN'S RESIDENT MANAGER IN POLAND FOR ALMOST THREE YEARS, WAS SUDDENLY TRANSFERRED OUT OF POLAND WITH HIS LARGE FAMILY JULY 1 WHICH LENDS ADDITIONAL CREDENCE TO

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THE HYPOTHESIS THAT PULLMAN MAY PLAN TO GIVE UP

ITS EFFORTS TO COMPLETE THE KOLUSZKI FOUNDRY.

3. I WOULD REGARD THIS COURSE OF ACTION AS HIGHLY UNFORTUNATE.
AS IT WOULD HAVE A NEGATIVE INFLUENCE ON
THE PROSPECTS FOR FUTURE CONTACTS BETWEEN AMERICAN
FIRMS AND POLAND. I WOULD APPRECIATE ANY VIEWS
THE DEPARTMENT MAY BE ABLE TO PROVIDE REGARDING SWINDELL-
DRESSLER'S PRESENT THINKING AND THE LINE THAT THEY ARE LIKELY TO
ADOPT IN THEIR NEGOTIATIONS WITH METAEXPORT.
DAVIES

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